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# **TRULY<sup>®</sup>**

## **TRULY INTERNATIONAL HOLDINGS LIMITED** **信利國際有限公司**

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 00732)**

### **RESULTS ANNOUNCEMENT** **FOR THE THREE MONTHS ENDED 31 MARCH 2019**

#### **UNAUDITED RESULTS**

The unaudited revenue and profit attributable to owners of the Company and its subsidiaries for the three months period from 1 January 2019 to 31 March 2019 (the “Period”) were approximately HK\$4,580 million and HK\$102 million which were about 12.5% and 715.6% more than the corresponding period in 2018 (approximately HK\$4,070 million and HK\$12 million) respectively. The unaudited gross profit margin of approximately 9.7% for the Period was less than the corresponding period of approximately 11.7% in 2018 while unaudited net profit margin attributable to owners of the Company was increased from 0.3% for the corresponding period in 2018 to 2.2% during the Period.

#### **FINANCIAL HIGHLIGHTS**

For the three months period from 1 January 2019 to 31 March 2019:

	<b>2019</b>	<b>2018</b>	<b>Change</b>
	<b>Unaudited</b>	<b>Unaudited</b>	
	<b>HK\$'000</b>	<b>HK\$'000</b>	
Revenue	<b>4,579,996</b>	4,069,741	+12.5%
Gross profit	<b>443,603</b>	475,374	-6.7%
Profit for the period attributable to owners of the Company	<b>101,638</b>	12,461	+715.6%
Basic EPS	<b>3.1 HK cents</b>	0.4 HK cent	+675.0%

The Board of Directors (the “Board”) of Truly International Holdings Limited (the “Company”) is pleased to announce the unaudited condensed consolidated results of the Company and its subsidiaries (collectively the “Group”) for the period from 1 January 2019 to 31 March 2019 (with comparative figures for the corresponding period in the previous year) as follows:

## UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three months ended 31 March 2019

	<b>Unaudited For the period from 1.1.2019 to 31.3.2019 HK\$'000</b>	Unaudited For the period from 1.1.2018 to 31.3.2018 HK\$'000
Revenue (Note 2)	<b>4,579,996</b>	4,069,741
Cost of sales	<b>(4,136,393)</b>	(3,594,367)
Gross profit (Note 3)	<b>443,603</b>	475,374
Other income, gains and losses (Note 4)	<b>81,628</b>	(37,977)
Gain/ (Loss) from changes in fair value of financial assets at fair value through profit and loss	<b>313</b>	(391)
Administrative, distribution and selling expenses	<b>(182,437)</b>	(211,185)
Finance costs	<b>(96,425)</b>	(81,294)
Share of results of associates	<b>(82,560)</b>	(94,284)
Profit before tax	<b>164,122</b>	50,243
Income tax expense	<b>(37,175)</b>	(18,677)
Profit for the period	<b>126,947</b>	31,566
<b>Other comprehensive income for the period</b>		
<i>Items that may be reclassified subsequently to profit or loss:</i>		
Exchange differences arising on translation of foreign operations	<b>207,847</b>	274,076
Share of exchange differences arising on translation of associates	<b>25,197</b>	50,104
Other comprehensive income for the period	<b>233,044</b>	324,180
Total comprehensive income for the period	<b>359,991</b>	355,746

**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME**

**(continued)**

*For the three months ended 31 March 2019*

	<b>Unaudited For the period from 1.1.2019 to 31.3.2019 HK\$'000</b>	Unaudited For the period from 1.1.2018 to 31.3.2018 HK\$'000
Profit for the period attributable to:		
Owners of the Company <i>(Note 5)</i>	<b>101,638</b>	12,461
Non-controlling interests	<b>25,309</b>	19,105
	<b>126,947</b>	31,566
Total comprehensive income for the period attributable to:		
Owners of the Company	<b>320,996</b>	321,315
Non-controlling interests	<b>38,995</b>	34,431
	<b>359,991</b>	355,746
Basic earnings per share <i>(Note 6)</i>	<b>3.1 HK cents</b>	0.4 HK cent

Notes:

1. The accounting policies and basis used in the preparations of the unaudited condensed consolidated statement of profit or loss and other comprehensive income for the Period, which was reviewed by the Audit Committee and approved by the Board on 21 May 2019, are the same as those used in the annual financial statements for the year ended 31 December 2018.
2. Unaudited consolidated revenue for the Period was approximately HK\$4,580 million which was about 12.5% more than the same period last year (2018: approximately HK\$4,070 million).
3. Gross profit margin for the Period was approximately 9.7% (approximately 11.7% for the same period in 2018).
4. The Group has recorded approximately HK\$45.8 million of government grants during the Period. (2018Q1: government grants approximately HK\$0.3 million).
5. Net profit margin attributable to owners of the Company for the Period was around 2.2% (approximately 0.3% for the same period in 2018).
6. The calculation of the basic earnings per share is based on the profit for the Period attributable to owners of the Company of HK\$101,638,000 (same period in 2018: HK\$12,461,000) and on the weighted average number of 3,289,229,398 ordinary shares in issue during the Period (same period in 2018: 3,120,429,398 shares).

## **DIVIDEND**

The Board does not recommend the payment of the interim quarterly dividend for the three months ended 31 March 2019 (2018: nil)

**As the unaudited results for the three months ended 31 March 2019 may not reflect the interim and final results for the six months ended 30 June 2019 and the full year ended 31 December 2019 respectively, investors and shareholders are advised to exercise extreme caution when dealing in the shares of the Company.**

By Order of the Board  
**Truly International Holdings Limited**  
**Lam Wai Wah**  
*Chairman*

Hong Kong, 21 May 2019

*As at the date of this announcement, the Board comprises Mr. Lam Wai Wah, Mr. Wong Pong Chun, James, Mr. Ma Wai Tong, Mr. Song Bei Bei, Mr. Dai Cheng Yun and Mr. Cheung Wing Cheung as executive directors and Mr. Chung Kam Kwong, Mr. Ip Cho Ting, Spencer and Mr. Heung Kai Sing as independent non-executive directors.*